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ATTORNEYS AT LAW

August 12, 2004

**Delivered Electronically**

Marlene H. Dortch, Secretary  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554

**Re: Reconsideration in the 70/80 GHz Band** (WT Docket No. 02-146)

Dear Ms. Dortch:

This afternoon several representatives of the emerging 70/80 GHz industry met with Ed Thomas, Julius Knapp, Jim Schlichting, and Pat Forster of the Office of Engineering and Technology to discuss the above-captioned matter. The industry representatives included Mary Brown and Dave Stephenson of Cisco Systems, Doug Lockie of Gigabeam, Joe Marzin of Comsearch, Tom Cohen of the KDW Group, Paul Madison of Kelley, Drye & Warren, and the undersigned. The discussion covered each of the points raised in WCA's petition for reconsideration in this proceeding, drawing on arguments in that petition and in the attached set of slides. In addition, industry representatives emphasized the importance of requiring all interference analysis to occur in advance, pointing out that without reconsideration on this point many potential customers will simply not consider 70/80 GHz technology to be a viable option.

I am disclosing this presentation pursuant to section 1.1206(b). Please feel free to contact me with any questions about the presentation.

Respectfully submitted,

/s/ Mark A. Grannis

Mark A. Grannis

Copy: Ed Thomas, Julie Knapp, Jim Schlichting,  
and Pat Forster