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August 22, 2002

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AUG 22 2002

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Ms. Marlene Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 20554

Re: Ex Parte Presentation in IB Docket No. 02-10

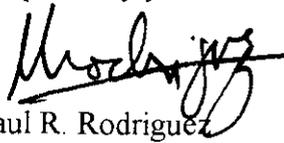
Dear Ms. Dortch:

On August 21, 2002, representatives of Maritime Telecommunications Network ("MTN") met with Tom Stanley, Scot Stone and Mike Pollack of the Wireless Telecommunications Bureau in connection with the above-referenced proceeding. MTN was represented by David B. Kagan (Chief Executive Officer of MTN), Michael B. Milsom (Vice President, General Counsel & Secretary of Verestar, Inc. ("Verestar")), Robert J. Hanson (Vice President, Regulatory Affairs of Verestar), and undersigned counsel.

MTN described the particulars and extent of its established business of providing maritime customers with state-of-the-art global communications systems and solutions. In this regard, it provided copies of the presentation included in this letter. MTN also informed the Bureau participants of the considerable progress that has been made on the technical aspects of the earth stations on vessels ("ESV") sharing issue in International Telecommunication Union studies over the last five years. Issues concerning the Commission's notice of inquiry proceeding on ESVs were discussed, as were some details of the steps MTN has successfully taken over the last decade to avoid causing harmful or unacceptable interference to fixed service stations near the ports from which MTN-equipped vessels operate.

The original and one copy of this letter are provided for inclusion in the above-referenced docket. Please address any questions concerning this matter to the undersigned.

Respectfully yours,



Raul R. Rodriguez
Counsel to Maritime Telecommunications Network

Enclosure

cc (by e-mail): Dr. Tom Stanley
Mr. Scot Stone
Mr. Mike Pollack

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List ABCDE



Presented to the FCC

August 20, 2002

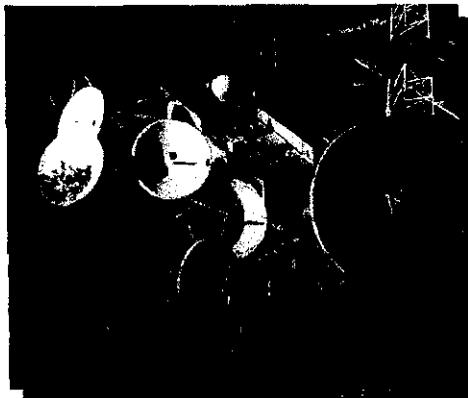
What We Do . . .

- MTN is a full service turn-key provider offering:
 - Engineering/System Design
 - Equipment Leasing
 - Equipment Installation
 - Equipment Maintenance & Repair
 - Space Segment Management
 - Private Terrestrial Networks
 - PSTN Termination
 - Internet Cafes (Wired & Wireless)
 - Prepaid Calling Cards
 - Live Broadcasting Services (Audio & Video)
 - Full Newspaper delivery anywhere in the world



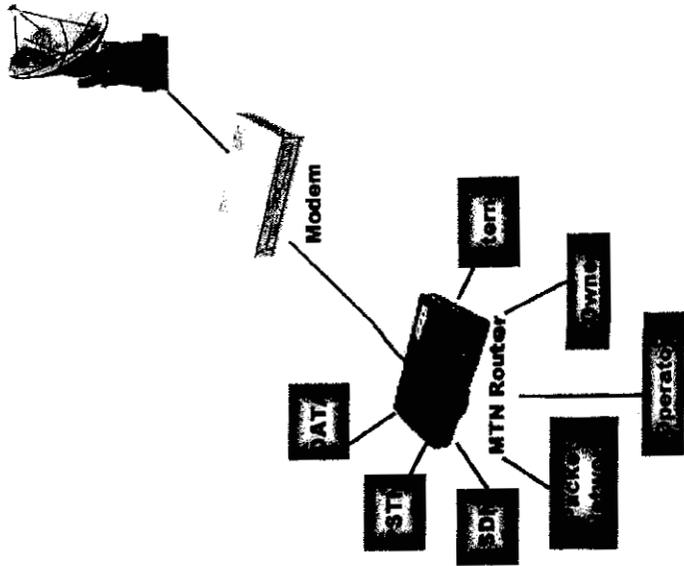
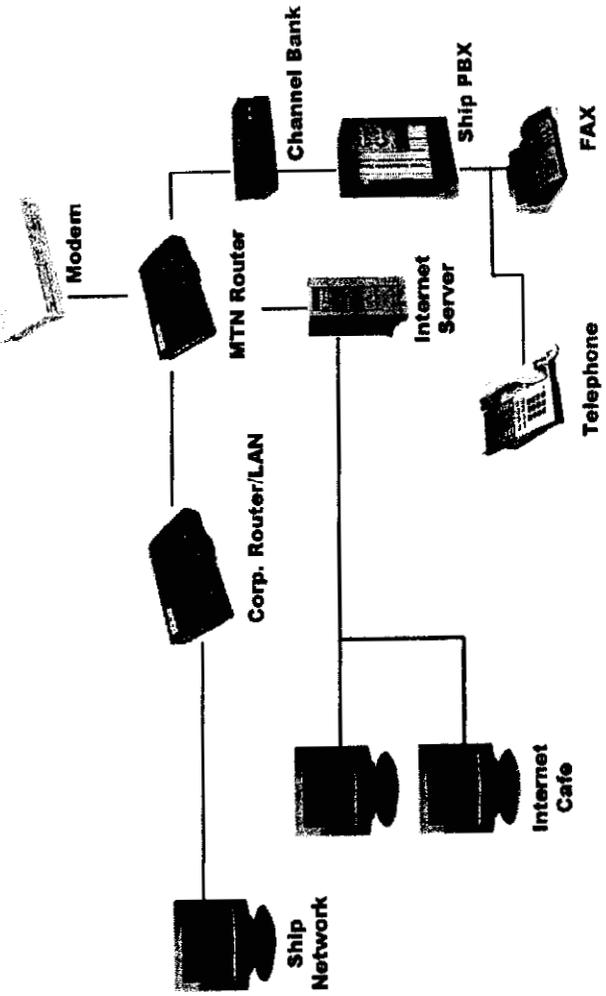
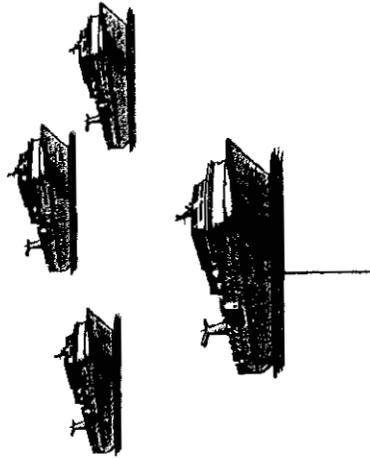
How We Do It . . .

- 2.8 Meter Stabilized Antenna Platform on Ships
- Cisco Routers and Voice Gateways
- EF Data Modems
- Majority of Traffic is IP including VoIP
- Verestar SNAPs (Satellite Network Access Points) are used to land circuits – network control through Holmdel, N.J. and Miramar, Fl.
- MTN utilizes commercial satellites (predominantly C-Band) to provide service (including GE, HGS, Intelsat, New Skies)



Holmdel, New Jersey

IN SHIP DISCOVER



What is Our Value Added . . .

- Our Customers use MTN Services for:
 - Immigration/Customs (Electronic Processing)
 - Inventory Management
 - General Shipboard Administration
 - Communications with HQ
 - Credit Card Verification/ ATM Processing
 - Extensive calling during safety/distress given the volume of calls/e-mails the MTN system can handle versus Inmarsat
 - Passenger and Crew Calling
 - Passenger and Crew Entertainment
 - Via Internet Cafes



Vital MTN Statistics

- Ships/Rigs Installed – 100; 110 terminals
- Ships with Internet Cafes – 67
- Number of Passengers ~150,000 (at any given time)
- Number of Crew Members ~66,000
- Average Cost of an Installation - \$285,000
- Annual Revenues approximately \$32 million
- MTN Employees = 63 + 40 onboard managers
- Wholly owned subsidiary of Verestar/American Tower Corp.